

Volume 12, Issue 1

Pik wRiter

Winter 2022



Chef Jason Sauers prepares Tank Assembly's Christmas Breakfast

(Photo Credit: Travis Snook)

pikrite



Looking Forward

-Elvin Stoltzfus
President & CEO

I personally want to thank each person who is part of the team here at Pik Rite. We have experienced many challenges in the past few years that we never thought of before. The best way to navigate these challenges and come out stronger is to have a team that pulls together and respond quickly to the unexpected. The best gift we can give each other, our vendors, and our customers is to value relationships and treat everyone like we want to be treated. I am grateful to have the opportunity to work with a committed team of people that treat Pik Rite as their own. As we embark on 2022 may we make the best of every opportunity that comes our way! 📌

Let each of you look not only to his own interests, but also to the interests of others.

Philippians 2:4

New Year - New Me

-Randy Beiler
VP of Operations & Finance

The new year is filled with a lot of new things here at Pik Rite. We have some new people, new tools, new space and much more. We look forward to making 2022 a great year. Thank you for your suggestions keeping us up to date on how to improve, and how Pik Rite can thrive in the years to come. You are making things better. 📌

New Year - New Me

-Kevin Baker
VP of Engineering, Sales & Service

A quick reminder to help everyone stay out of the “New-Year- New-Me” rut!

1. Define the problem. What exactly is going on?
2. Set some goals.
3. Brainstorm possible solutions.
4. Rule out any obvious poor options.
5. Examine the consequences.
6. Identify the best solutions.
7. Put your solutions into practice.
8. How did it go? 📌

Packaged inside of every mistake there lays a great lesson, and while I don't want to take the mistake into the New Year, I most certainly want to take the lesson that's packaged inside of it.

Craig D. Lunsbrough

Department News



HP 500 at Keystone Farm Show

ANSWERED PRAYERS

Caleb Thomas - VortX Product Line Manager

God has answered some very, very specific prayers at Pik Rite West...

Rewind to the beginning of 2021, and PRW was quiet. There was a long stretch of time when production slowed down so much that it was just me keeping the lights on. It got lonely, but even worse, I couldn't ignore the unsettling reality that we had just moved into our new facility, and it was all but vacant.

Call me a weirdo, but I got down on my knees, put my hand on the floor and prayed. I remember getting a nasty metal splinter in my palm. I asked God for "so much work we could hardly keep up, that the new space we just moved into would be full, and that each area of the building would be bustling with people and productivity."

A few short weeks later, I stopped for a second to look around:

Our product filled every nook and cranny on the assembly floor. Jeff was running parts in and out of the south storage bay. Jon and

Dan were unloading a bulk steel delivery in the upper section. Kevin was digging a hole in the floor for a jib crane installation. Caleb H. and Brady were welding. I was feeding the saw. Stan was organizing tank heads on the racks. Sergey was running the press. Brandon was running parts in the paint booth. Dave was busy in assembly, and three guys from VortX were in the building prepping to ship a large job to South America.

It was a packed house. We couldn't ship out projects fast enough. And we had more purchase orders than our schedule had time. Prayers answered!

It turned out to be a fantastic year at PRW and an incredibly busy time for the VortX line. I can't wait to see how the Pik Rite team continues to grow over here- I'm proud of what they've accomplished. Let's all keep praying for an even busier 2022! 🙏

"God's revelation does not need the light of human genius, the polish and strength of human culture, the brilliancy of human thought, the force of human brains to adorn or enforce it; but it does demand the simplicity, the docility, humility, and faith of a child's heart."

E.M. Bounds

New Year Reflections

Janice Shively • Office Manager

“Happy New Year!” Please join me in welcoming Ed Hostetler to Pik Rite! Ed came on board in December. He is part of our HR team and fulfills various responsibilities throughout the facility.

Even though 2021 was another difficult year, we have so much to be thankful for. We are blessed with a solid employee network, we were able to secure products and supplies to continue production, and we had a fruitful year. What was accomplished is a demonstration of teamwork. Thank you all!

We learned a great deal through the difficulties we faced in 2020, and those experiences helped us as we

maneuvered through 2021. Amidst the challenges in 2021 we also learned much, and this will help us as we make our way through 2022. This is not new, as we continually learn from our experiences. It just seems more pronounced since we have been through two tough years.

As we begin 2022, some folks are excited to be moving on, and others are experiencing trepidation at what the new year will look like, and how it will unfold. I recently heard my husband use the phrase, “None of us knows what the future holds, but we know Who holds the future.” This was very encouraging to me. 📖

Congrats!

Jeff Ansell • Shipping Manager

It was a record year for parts sales. Congrats to everyone for helping make that possible! 2022 looks like it will begin the

way 2021 left off... With lots of orders and a lot of action! Have a splendid New Year! 📖

New Year - New Opportunity

Travis Hill • Service Manager

The Service Department has finished 2021 and started 2022 with an interesting job. In our shop right now, is a brand-new competitor’s tank. The owner of the tank is also new to Pik Rite. The tank is here because there is a myriad of things the owner is unhappy with. Things like a regular hot-shift PTO instead of a soft start model installed

by the tank manufacturer, and an unsightly snarl of coolant hoses on the rear head supplying the heated valve jackets. Fit and finish and customer satisfaction are high priorities at Pik Rite. We are taking this opportunity to demonstrate what sets Pik Rite apart – in quality and relationship. 📖

Engineering Changes

Doug Thomas • Engineering Manager

The HP25T litter/lime spreader was tested last fall with good reviews. It is now in the hands the owner, and our dealer, for additional testing. So far, they are pleased with its performance. This spreader is a 25-ton, dual gearbox, chain drive, and spinner pan beast. It’s unique to the industry with its wide chain and large spinner system.

Things are going well in the Engineering Department

with the shift in product line responsibilities as I outlined in a company email sent last quarter. Tyrel is now fully focused on harvester production, Ryan has taken the role of Dump Body Engineer, Chelsea is managing the spreader designs, updates and maintaining the manuals, while Taylor has accepted the lead role in tank production. Training, and cross training of the latter three is ongoing, and progressing well. 📖

“For I know the plans I have for you,” declares the Lord, “plans to prosper you and not to harm you, plans to give you hope and a future.”
Jeremiah 29:11

Mid-Atlantic Growers

Candy Davis • HR Generalist

The Mid-Atlantic Fruit & Vegetable Convention takes place February 1-3 in Hershey this year. Growers primarily from the mid-Atlantic region but ranging from as far away as Alaska will attend the convention. The growers’

operation size and experience vary. Some are new growers with a few acres while others own generational farms & several hundred acres. We are honored to host them for a tour on January 31. Please make them feel welcome! 📖

Phone System

Janice Shively • Office Manager

Pik Rite’s new VoIP phone system will be installed on Thursday, January 13, 2022. With this system we will be able to link those in need to people that can meet their

needs in a more efficient manner. Learning a new phone system will certainly come with challenges. We will have opportunity to practice patience in this transition. 📖

Employee News

Wedding



Congratulations to Derek & Ilyssa Wilson on their marriage October 15, 2021

Engagements



Congratulations Bryce Koonsman & Becky Weller on their engagement October 17, 2021.

Employee Birthdays

January

- 1 CHELSEA EBERHART
- 1 CALEB HEIDLER
- 2 BRADY KOONSMAN
- 3 LEE BAILEY
- 23 JARED WOMER
- 23 JON NOAKER
- 28 TYREL KLING
- 30 STAN WEAVER

February

- 4 TRAVIS SNOOK
- 6 MATT WILLOW
- 10 BEN HEIMBACH
- 12 HANK DORMAN
- 14 TYLER PEACHEY
- 15 ADAM HOCKENBROCK
- 18 DYLAN LAEDKE
- 19 ELTON NOLT
- 24 DANIEL RODRIGUEZ
- 25 SETH ZIEGLER
- 27 CODY HEIDLER

March

- 3 KEVIN BAKER
- 5 AARON ALLRED
- 21 JAMIE PEACHEY
- 22 JIM DORMAN
- 26 MATT BELL
- 28 RON RENNER

Employee Notices!

Pik Rite Company news will soon be coming your way through the Employee Navigator portal, at the e-mail address you provided. This is where company news about events, required notifications, handbook updates, insurance enrollments and changes, paid holidays, etc. will be posted. We are currently updating this portal. Please watch your e-mails for messages from news@employeenavigator.com. If you are not sure what e-mail address you provided for Employee Navigator, please call Candy Davis at X326 or e-mail her at candy@pikrite.com. 📧



Congratulations to Jeff Ansell & Beth Carlson on their engagement October 31, 2021.

Employment Anniversaries

• MAR 1	SAM BEILER	31 YEARS	• JAN 10	TRAVIS HILL	6 YEARS
• FEB 3	DOUG THOMAS	25 YEARS	• FEB 22	DAKOTA ETTINGER	6 YEARS
• MAR 3	SERGEY PERMYASHKIN	25 YEARS	• FEB 24	BRENDA KLINGMAN	6 YEARS
• MAR 29	JASON SAUERS	21 YEARS	• FEB 27	BEN WEBBER	5 YEARS
• JAN 1	IKE MARTIN	19 YEARS	• JAN 13	DAVID BOHANNON	3 YEARS
• MAR 30	NICK MARTIN	13 YEARS	• FEB 25	ISAIAH DELEON	2 YEARS
• MAR 29	ANTHONY EBERHART	12 YEARS	• MAR 2	MATT BELL	2 YEARS
• JAN 17	KEVIN BAKER	11 YEARS	• MAR 30	HANK DORMAN	2 YEARS
• FEB 8	TRAVIS SNOOK	11 YEARS	• JAN 25	DAKOTA HEINTZELMAN	1 YEAR
• FEB 21	ADAM HOCKENBROCK	10 YEARS	• FEB 17	ISAAC HORST	1 YEAR
• FEB 28	LEE BAILEY	10 YEARS	• FEB 22	BRYCE KOONSMAN	1 YEAR
• MAR 31	DEB ENGLE	8 YEARS	• MAR 8	SHANA JOHNSON	1 YEAR
• MAR 1	BEN HEIMBACH	7 YEARS	• MAR 15	SHAELYNN BILGER	1 YEAR

Sportsman's Corner

